

University	Valahia University of Targoviste
Faculty	Economics
Department	Management – Marketing
The position in the state of functions	4
Function	Professor
The subjects from the education plan	Service Management Regional and Local Development Microeconomics Macroeconomics
Scientific field	Management
Job description	<p>Professor, position 4, disciplines:</p> <p>Service Management, LMG III/ 1 group, 2 hours course/week, 1 hour seminar/week, Semester II</p> <p>Regional and Local Development, LMG III/ 1 group, 2 hours course/week, 1 hour seminar/week, Semester II</p> <p>Microeconomics, LCI+LFB I, 2 hours course/week, Semester I</p> <p>Macroeconomics, LCI+LFB I, 2 hours course/week, Semester II</p> <p>Microeconomics, LCI I/ 1 group, 2 hours seminar/week, Semester I</p> <p>Macroeconomics, LFB I/ 1 group, 2 hours seminar/week, Semester II</p> <p>Macroeconomics, LCI I/ 1 group, 2 hours seminar/week, Semester II</p>
Tasks / Related activities	<ul style="list-style-type: none"> - teaching and seminar activities, according to the position in the job description; - research activities; - doctoral committee activities; - coordination of Degree Projects and Dissertation Works; - participation in the License and Dissertation Committees; - participation in Admission Committees; - tutoring and consultation activities; - guidance of student scientific circles; - participation in councils and commissions in the interest of education; - participation in other didactic, practical and scientific research activities, included in the educational plans; - participation in other activities requested by hierarchical superiors.
The minimum salary	8.300 lei Professor
Competition program	<ul style="list-style-type: none"> - April 10, 2025 – August 18, 2025 - Registration of candidates with the commission's resolution regarding the fulfilment of the standards and the opinion of the Legal Office; - April 10, 2025 – May 30, 2025 - Establishment of competition commissions and appeals commissions, validation in the Board of Directors and the Senate; - in max. 48 hours from its issuance, but with min. 5 working days before the first test - Informing the candidate by the Legal Office regarding the fulfilment of the legal conditions for submission to the competition; - August 25, 2025 - Display of the list of candidates with admitted files; - August 25, 2025 - Publication on the web page of the announcement regarding the day, time and place of the competition tests, <i>the CV and the verification sheet for meeting the minimum standards for each candidate</i>; - August 25, 2025 - Forwarding the candidate files, with the approval of the Legal Office, to the members of the competition commissions;

	<ul style="list-style-type: none"> - September 2 – 8, 2025 - Competition tests <ul style="list-style-type: none"> -Report of the chairman of the competition committee - September 9, 2025 - Publication of the contest result on the web page; - September 10-12, 2025 - Submission of appeals; - September 15, 2025 - Resolution of appeals; - September 16, 2025 - Approval of the report on the competition by the faculty council; - September 17-19, 2025 - Validation of the competition results by the Board of Directors; - September 17-19, 2025 - Approval of the report on the competition by the UVT Senate; - October 1, 2025 - Appointment to the post by the rector's decision.
Date of the announcement publication in the Official Monitor	Official Monitor of Romania, no. 93/10.04.2025, Part III.
Examination themes	<p>Themes</p> <p style="text-align: center;"><i>Service management</i></p> <ul style="list-style-type: none"> • Service Management Content • The management system of the service provider and its characteristics • Types of services and their characteristics • Economic agents providing services in the private and public sectors (Economic agents - concept, types; Service provider enterprise - concept, characteristics; Functions of the service provider enterprise) • The organizational system of the service provider enterprise (Organizational structure - concept, components; Types of organizational structures specific to enterprises operating in the service sector; Organizational documents; Principles that must be followed when designing or redesigning an organizational structure) • The information system of the service provider enterprise (Information system – concept, components, functions; Information system deficiencies; Information system principles) • The decision-making system of the service provider enterprise (Decision-making system - concept, components; Managerial decision: concept, requirements, types; Participants in the decision-making process in the service sector; The process of substantiating and implementing decisions) • Management methods and techniques used in organizations operating in the service sector <p style="text-align: center;"><i>Regional and Local Development</i></p> <ul style="list-style-type: none"> • Region – concept, types • Regional and local development – concept, theoretical approaches • Dimensions of regional and local development • The institutional framework of regional and local development in Romania • The European Union experience • The experience of Central and Eastern European countries in the field of regional and local development

- Regional policy institutions and structural funds programming
- Lessons for Romania from the experience of Central and Eastern European countries
- Directions for improving regional and local development in Romania

Microeconomics

- Basic economic concepts
- Forms of economic activities
- The production factors
- The combination and utilization of production factors
- The production cost. Productivity
- The utility and value of goods
- Market and competition
- The Demand and the Offer
- Price and profit
- The labor market. The salary
- Monetary market. The interest
- The rent. Externalities and public goods

Macroeconomics

- Fundamental macroeconomic concepts
- The role of the state in economic and macroeconomic policies
- Economic growth and economic development
- Revenue, consumption, savings, and investment
- Macroeconomic balance and macroeconomic imbalance
- Fluctuations in economic activity
- Sustainable development, economic underdevelopment
- International economic interdependencies
- Globalization and economic integration

Bibliographic references

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- Badea S. G., Ștefan M.C., Iancu D., *Macroeconomie. Teorie și aplicații*, Editura Pro Universitaria, București, 2020
- Badea, S.G., Iancu, D., *Microeconomie – teorie, aplicații, studii de caz*, Editura ProUniversitaria, București, 2017
- Crețoiu, Gh., Cornescu, V., Bucur, I., *Economie*, Editura C.H. Beck, București, 2008
- Dogaru, M.M., Zaharia, V., Ștefan, C., Năstase, G., David, E., *Rolul managementului în gestionarea eficientă a activității firmei*, Editura Universitară, București, 2018
- Dornbusch, R., Fischer, S., Startz, R., *Macroeconomics*, McGraw-Hill Europe, 2011
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- Popescu C., *Economie*, Editura Bibliotheca, Târgoviște, 2009

	<ul style="list-style-type: none"> • Pușcașu, Violeta, <i>Dezvoltarea regională</i>, Editura Economică, București, 2000 • Răducanu V., Popescu C., Badea G., Iurcu M., <i>Teste economie</i>, Editura Bibliotheca, Târgoviște, 2003 • Stancu S., <i>Macroeconomie avansată. Teorie și aplicații</i>, Editura ASE, București, 2012 • Ștefan, M. C., <i>Dezvoltare regională și locală</i>, Editura Economică, București, 2008 • Ștefan, M. C., <i>Economie politică</i>, Editura Bibliotheca, Târgoviște, 2009 • Ștefan, M. C., Dogaru M. M., „<i>Microeconomie. Teorie și aplicații practice</i>”, Editura Universitară, București, 2012 • ȘTEFAN M.C., Tăbîrcă A.I., Iancu D., „<i>Microeconomics. Theory and tests</i>”, Editura Pro Universitaria, Seria AveScience, București, 2023 • Androniceanu A., <i>Management public</i>, Editura Economică, București, 2003 • Androniceanu A., <i>Noutăți în managementul public</i>, Editura Universitară, București, 2008 • Budacia E.A. (coord.), <i>Managementul serviciilor</i>, Editura Universitară, București, 2010 • Crișan S., <i>Managementul serviciilor</i>, Editura Alma Matter, Sibiu, 2004 • Dogaru M. M., Zaharia V., ȘTEFAN C., Năstase G., David E., <i>Rolul managementului în gestionarea eficientă a activității firmei</i>, Editura Universitară, București, 2018 • Dumitriu Caracotă M., Zaharia V., Bucur C., Dogaru M.M., Ștefan M.C., Păun D., <i>Management, performanță, risc</i>, Editura Universitară, București, 2012 • Iordan Nicola, <i>Managementul serviciilor publice locale</i>, Editura C.H. Beck, București, 2010 • Militaru Gh., <i>Managementul serviciilor</i>, Editura C.H. Beck, București, 2011 • Plumb I. (coord.), <i>Managementul serviciilor publice</i>, Editura Economica, București, 2003 • Popescu C., <i>Managementul serviciilor publice</i>, Editura Valahia University Press, Târgoviște, 2009 • Ștefan M.C., <i>Proiecte și acțiuni de dezvoltare la nivelul comunităților</i>, Editura Economică, București, 2008 • Verboncu I., <i>Management – eficiență, eficacitate, performanță</i>, Editura Universitară, București, 2013. • Zamfir, A., <i>Managementul serviciilor</i>, Editura ASE, București, 2009
Lecture (day, time, location)	<ul style="list-style-type: none"> - date: September 4, 2025 - time: 12:00 - location: Faculty of Economics, Aleea Sinaia, no. 13, Targoviște, Romania, Oxford Hall
Description of the competition procedure	<i>Proposed candidates will deliver a lecture in which they present their most significant previous professional results and their academic career development plan.</i>

<p>List of documents</p>	<p>Documents submitted by the candidate:</p> <ol style="list-style-type: none"> 1. Application for registration for the competition, signed by the candidate, which includes: a declaration of his/her responsibility regarding the integrity of the information presented in the file and the resolution of the committee regarding the information in the verification sheet of the fulfillment of the standards (with the signatures of the members). 2. Proposal for the development of the university career regarding scientific activities and teaching skills for candidates for teaching positions and, respectively, scientific activities and research skills for candidates for research positions; the candidate writes the proposal, which comprises a maximum of 10 pages and is one of the main criteria for judging the candidates. 3. The candidate's curriculum vitae in printed and electronic format. The candidate's Europass curriculum vitae must include the following: <ul style="list-style-type: none"> - information on the studies completed and the diplomas obtained; - information on professional experience and relevant jobs; - information about the research and development projects they have led as project director and the grants obtained, if there are such projects or grants, including for each funding source, the volume of funding, and the principal publications or patents resulting; - information about awards or other elements of recognition of the candidate's scientific contributions. 4. List of the candidate's work in printed and electronic format. The complete list of the candidate's works will be structured as follows: <ul style="list-style-type: none"> - list of the maximum ten works considered by the candidate to be the most relevant to the field of disciplines of the position for which he/she is applying; - doctoral thesis or theses; - patents and other industrial property titles; - books and chapters in books; - articles/studies in extenso, published in journals from the leading international scientific flow; - publications in extenso, published in proceedings of the leading international specialized conferences; - other scientific works and contributions in the field of artistic creation. 5. A verification sheet of the fulfillment of the university's presentation standards at the competition, in printed and electronic format, the standard format provided by its methodology. The candidate completes and signs the verification sheet. 6. Documents relating to the possession of the doctoral diploma/proof of enrollment in a doctoral study program, without exceeding the maximum period of study, which includes extensions permissible according to the law: legalized copy of the doctoral diploma and, if the original doctoral diploma is not recognized in Romania, the certificate of its recognition or equivalence. 7. Summary of the doctoral thesis in Romanian and an internationally spoken language, on a maximum of one page for each language. 8. The candidate's affidavit indicating the incompatibility situations provided for by the Higher Education Law No. 199/2023, with subsequent amendments and additions, in which they would be in the event of winning the competition or the absence of incompatibility situations. 9. Certified copies of other diplomas attesting to the candidate's studies.
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	<p>10. Copy the identity card or, if the candidate does not have an identity card, of the passport or another identity document drawn up for a purpose equivalent to the identity card or passport.</p> <p>11. If the candidate has changed his/her name, copies of documents attesting to the change of name - marriage certificate or proof of change of name.</p> <p>12. A maximum of 10 publications, patents, or other works of the candidate, in electronic format, selected by him/her and considered the most relevant for his/her professional achievements.</p> <p>13. At least three letters of recommendation for candidates applying for Full Professor or Senior Researcher I positions, from recognized experts in the field from abroad. For fields with Romanian specificity, letters may also come from national experts outside the employing institution.</p> <p>14. Criminal record certificate.</p> <p>15. Certificate of behavioral integrity.</p> <p>16. Medical certificate, issued on a specific form adopted by joint order of the Minister of Education and the Minister of Health.</p> <p>17. Medical certificate for the exercise of the teaching profession, issued according to this joint order of the Minister of Education and the Minister of Health.</p> <p>18. Habilitation certificate, only for the position of a university professor</p> <p>19. Copy of the qualification certificate/order regarding the granting of the quality of doctoral supervisor,</p> <p>20. Copy of the certificate/certificate of the Psychopedagogical Module.</p> <p>21. Receipt of the competition registration fee.</p>
Address where the competition file is sent	Valahia University of Targoviste Registry, Sinaia Alley, no. 13, Targoviste, Dambovita, Romania, 130004.

DEAN,

Associate professor, PhD. Maria Cristina Ștefan